

Pricing

Morse Communications, Inc.
 2901 West Sam Houston Parkway
 STE A-190
 Houston, TX 77043
www.morsecom.com
 (888) 667-7326 TOLL FREE

Billing & PO Address
Morse Communications, Inc.
 395 East Drive
 Melbourne, FL 32904
 (888) 667-7326 TOLL FREE
 (321) 255-0198 FAX
 Attn: Julie Woods jwoods@morsecom.com



Sales and General Information

Amy Jordan
ajordan@morsecom.com
 (214) 470-8611

Hardware-Software

Manufacturer	Price Category	Total Discount	DIR Fee	DIR Customer Discount	Description of MSLP
New Voice International		30%	2%	28%	Manufacturer Published List/Retail Price
Metropolis		20%	2%	18%	Manufacturer Published List/Retail Price
Misc		5%	2%	3%	Manufacturer Published List/Retail Price
Raytheon		10%	2%	8%	Manufacturer Published List/Retail Price
Outpost Sentinal		10%	2%	8%	Manufacturer Published List/Retail Price
Teledex		10%	2%	8%	Manufacturer Published List/Retail Price
OnviSource	A	22%	2%	20%	Manufacturer Published List/Retail Price
OnviSource	B	18%	2%	16%	Manufacturer Published List/Retail Price

Maintenance

MORSE	Z	5%	2%	3%	Not applicable
ONVISOURCE	A	22%	2%	20%	Manufacturer Published List/Retail Price
METROPOLIS		20%	2%	18%	Manufacturer Published List/Retail Price

Services

MORSE ALCATEL-LUCENT	Z	5%	2%	3%	Manufacturer Published List/Retail Price
MORSE ALCATEL-LUCENT	Z	5%	2%	3%	Manufacturer Published List/Retail Price
MORSE PROJECT	Z	5%	2%	3%	Manufacturer Published List/Retail Price
MORSE ADVANCED	Z	5%	2%	3%	Manufacturer Published List/Retail Price
MORSE ALCATEL-LUCENT	Z	5%	2%	3%	Manufacturer Published List/Retail Price
MORSE ALCATEL-LUCENT	Z	5%	2%	3%	Manufacturer Published List/Retail Price
MORSE OTHER INSTALLATION	Z	5%	2%	3%	Manufacturer Published List/Retail Price
MORSE MISCELLANEOUS	Z	5%	2%	3%	Manufacturer Published List/Retail Price
ALCATEL-LUCENT	E	5%	2%	3%	Manufacturer Published List/Retail Price
ALCATEL-LUCENT	Z	5%	2%	3%	Manufacturer Published List/Retail Price